



News Release

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Casandra Williams, CEO/CFO, A-Tech Consulting, Inc. Selected as 2019 Woman Owned Small Business of the Year

Company approach emphasizes innovation, efficiency and technology

SANTA ANA, Calif. – The U.S. Small Business Administration, Orange County / Inland Empire District Office has selected Casandra N. Williams, CEO/CFO of A-Tech Consulting, Inc. to be recognized as the 2019 Woman Owned Small Business of the Year. Williams was nominated for the award by Sharon Peterson, alumni manager, Southern California Region for 10,000 Small Businesses.

A-Tech Consulting, Inc. is a fast-growing, full-service, environmental consulting firm providing a comprehensive array of services. Having multiple state and federal certifications and accreditations, Williams' approach emphasizes innovation, efficiency and productivity. A-Tech Consulting, Inc. developed and launched proprietary state-of-the-art technology to streamline project management, field work, data collection, and report writing processes to provide client results accurately and quickly. This tool reduces field data collection time, increases administrative efficiency, reduces error ratios, and is a valuable tool constantly evolving with the company's growing suite of services.

Overcoming an extremely difficult childhood, Williams refuses to be defined by this experience. She asserts she has the capacity to overcome every challenge that comes her way and vows to create a legacy her family can be proud of. Williams strives to create a strong work culture of character, leadership, innovation and flexibility for her growing company. She nurtures team growth and success by providing opportunities for learning, challenging the staff's mindsets, and welcoming diversity. Williams even invests in business coaching so her team can learn and grow together; everything the company does is measured against its core values and mission statement.

Under Williams' leadership, A-Tech Consulting, Inc. has experienced steady and strategic growth since it was founded in 2002. In 2017, Williams completed the Goldman Sachs 10,000 Small Business program and CEO leadership to push her business to the next level. In 2018, the company soared past its 2017 revenue growth of 29% and achieved a 38% revenue increase. Williams also doubled her staff level from 14 to 28 employees. As a result, A-Tech Consulting, Inc. was listed on the 2018 Inc. 5000 list of fastest growing private companies in America. Williams is projecting a 40% increase in gross revenue this year and plans to create 12-15 new positions.

Williams' management and dedication to excellence extend beyond her company and into the community. Supporting and volunteering with a variety of local non-profit organizations, she is especially drawn to those providing services to fostered and troubled youth in Orange County and surrounding areas. Having spent time in several group home facilities as a child, Williams is passionate about providing mentorship and opportunity to at-risk kids. It is no surprise that Williams was honored with the Congressional 46th District Women of Distinction award in 2018.

Cassandra N. Williams will be recognized and receive her award as the 2019 Woman Owned Small Business of the Year at the local Small Business Week Awards program to be held Friday, June 7 from 10:30 a.m. until approximately 2 p.m. at the Disneyland Hotel Grand Ballroom. For more information on the event, email events@ochcc.com or call (949) 891-1464.

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About the U.S. Small Business Administration (SBA)

The U.S. Small Business Administration (SBA) was created in 1953 and is a Cabinet-level agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation. The SBA helps Americans start, build and grow businesses, and recover from disasters. Through an extensive network of field offices and partnerships with public and private organizations, the SBA delivers its services to people throughout the United States, Puerto Rico, the U.S. Virgin Islands and Guam. To learn more about SBA, visit www.sba.gov.

About the Orange County / Inland Empire District Office

The Orange County / Inland Empire District Office, under the leadership and vision of J. Adalberto Quijada, District Director, is responsible for the delivery of SBA programs and services in the Southern California counties of Orange, Riverside, and San Bernardino. Located in Santa Ana near John Wayne Airport, the office and its staff facilitate understanding and access to SBA loan programs; coordinate and conduct hundreds of training sessions and special events annually such as matchmaking forums and loan workshops; and manage a portfolio of nearly 100 businesses enrolled in the agency's 8(a) business development program.